

Making retirement work for you.

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To Whom It May Concern,

In 1997 PARS was in the process of developing a website and after receiving several proposals from other organizations, Vision Quest provided the most careful and meticulously designed and executed RFP. Vision Quest's costs were considerably less than those of other vendors and it was very easy to communicate our requirements. Upon engagement, Vision Quest had the web site was up and running within a matter of weeks.

A recent project was the complete redesign of the PARS website including a new database driven publication center. A critical factor in the excellence of Vision Quest's service has been their responsiveness to the changes PARS makes on the site every month. Vision Quest has had PARS' changes incorporated into the site within a matter of hours of them being communicated. Vision Quest has been very careful to ensure that there are no spelling or grammatical errors and everything has been formatted in a consistently clear and readable manner.

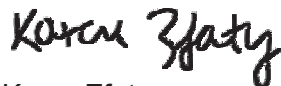
PARS also had a very difficult situation regarding our CRM product called GoldMine. In 1999, PARS contracted with a firm recommended by GoldMine to configure and install a 30-user GoldMine system. PARS had had such terrible and frustratingly bad service from the other firm that PARS turned in hopeful desperation to Vision Quest.

Vision Quest spent a reasonably small amount of time determining that the installed system was never going to work adequately or be sufficient for PARS needs and that PARS needed Microsoft SQL server to efficiently and effectively handle their volume of data. Within a matter of weeks, Vision Quest designed a more powerful version of the system and PARS had the working client database it had long been in need of.

Vision Quest has been prompt in responding to changes that have been needed (such as the configuration of new machines and new users) and has been generous in teaching PARS' technical staff basic system maintenance that has enabled PARS to respond even more quickly to simple issues and to save money in addressing them.

I highly recommend Vision Quest's services.

Sincerely,



Karen Zfaty
Director, Marketing Information Systems